

# 5

# Manufacturing Business Ideas ✨

## for Entrepreneurs

*Start your Business now!*



<https://www.niir.org>

<https://www.entrepreneurindia.co>

# Intro



If you want to begin a new and profitable career in manufacturing, then it is important that you understand which industries are most likely to generate long-term success. Manufacturing is the production of merchandise for use or sale using labour and machines, tools, chemical and biological processing, or formulation.





**Manufacturing Engineering or manufacturing process are the steps through which raw materials are transformed into finished goods on a large scale; the product of this process is sometimes called manufactured goods, although the term usually refers only to the output of factories.**





**There are many different types of businesses in the world, and one industry that is consistently booming and growing each year is manufacturing. For this reason, it's a great idea to consider starting your own manufacturing business!**





The following list highlights 5 Manufacturing Business Ideas for Entrepreneurs with excellent growth potential, as well as key considerations when starting a business within each industry.



A close-up photograph of a white, fluffy piece of surgical cotton resting on the rim of a blue plastic container. The cotton is soft and fibrous, with some strands extending upwards. The background is a bright yellow, curved shape that frames the cotton. The overall image is clean and professional, emphasizing the purity and quality of the product.

# Surgical Cotton

Manufacturing  
Business



Surgical cotton is also termed as "cotton wool" or "absorbent cotton" in some cases. Surgical/absorbent cotton is cleansed, de-oiled, and bleached cotton that is packed in various sizes. Because surgical/absorbent cotton comes into direct contact with the human body, its quality is critical, and it must comply with all pharmaceutical regulations.

- *Watch other Informative Videos: [Surgical, Medical Plastics, Medical Disposables, Disposable Medical Products used in Hospitals](#)*



Virgin cotton or waste cotton can be utilised as a raw material. Comber waste cotton is preferable when it comes to waste cotton. The fibres of surgical/absorbent cotton are particularly elastic.



- ***Related Feasibility Study Reports: [Surgical, Medical Plastics, Medical Disposables, Disposable Medical Products used in Hospitals](#)***







**Surgical cotton is extensively used in hospitals, clinics, health centres, and pharmacies for medical purposes. It's also used for a variety of purposes in beauty salons, businesses, and residences.**



- **Read our Books Here: [Disposable Products \(Medical, Surgical, Thermocol, Plastic, Paper, Domestic and General Products\) - Use and Throw Items, Single Use Items, Disposable Take-Away Packaging, Disposable Items Manufacturing](#)**

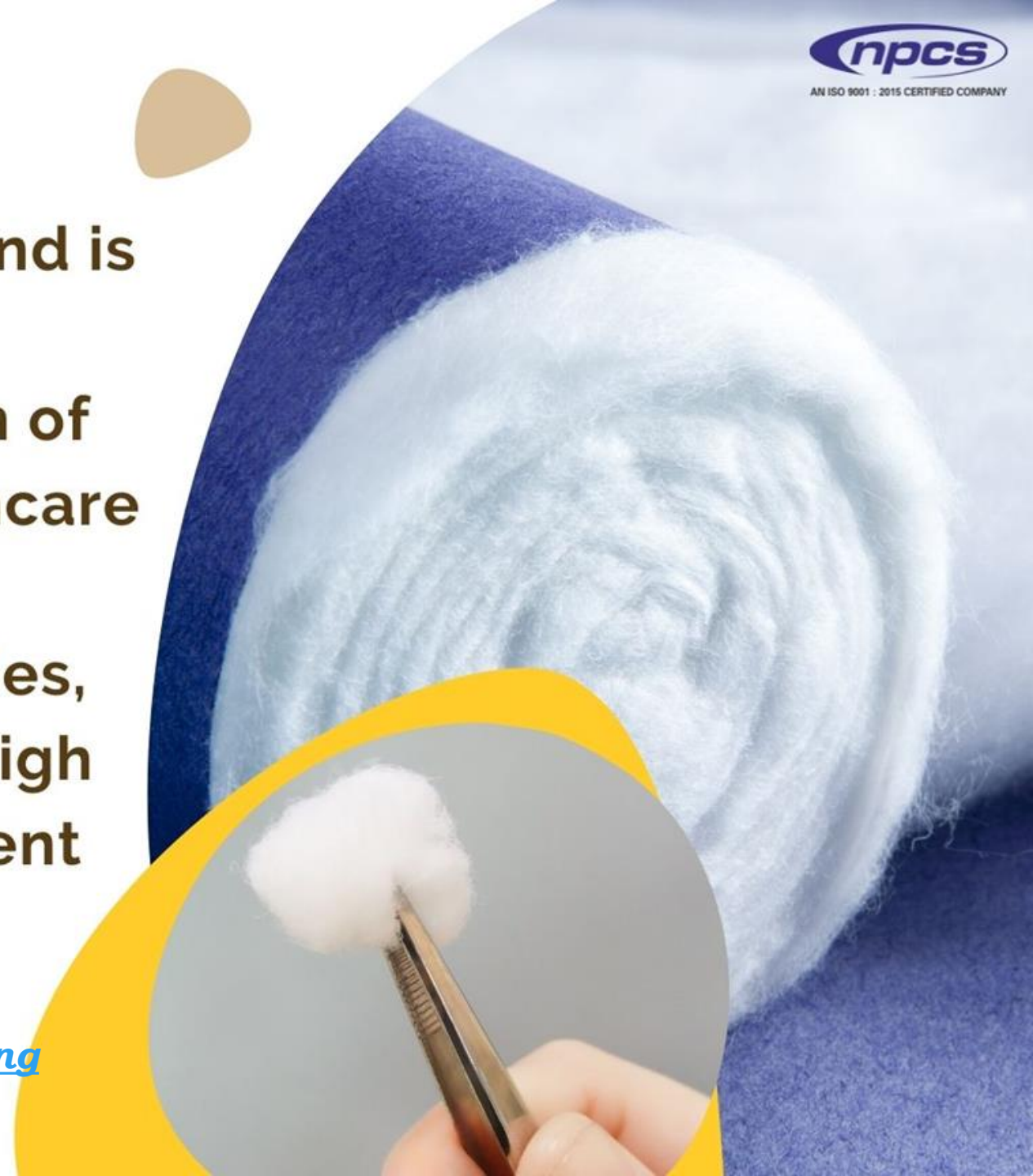


**Surgical/absorbent cotton is used for sanitary reasons, surgical procedures, and everyday use. It is usually required by women during their menstrual period, which occurs once a month. It's not simply used for dressing; it's also utilised for padding in clothing, comforters, and other items.**



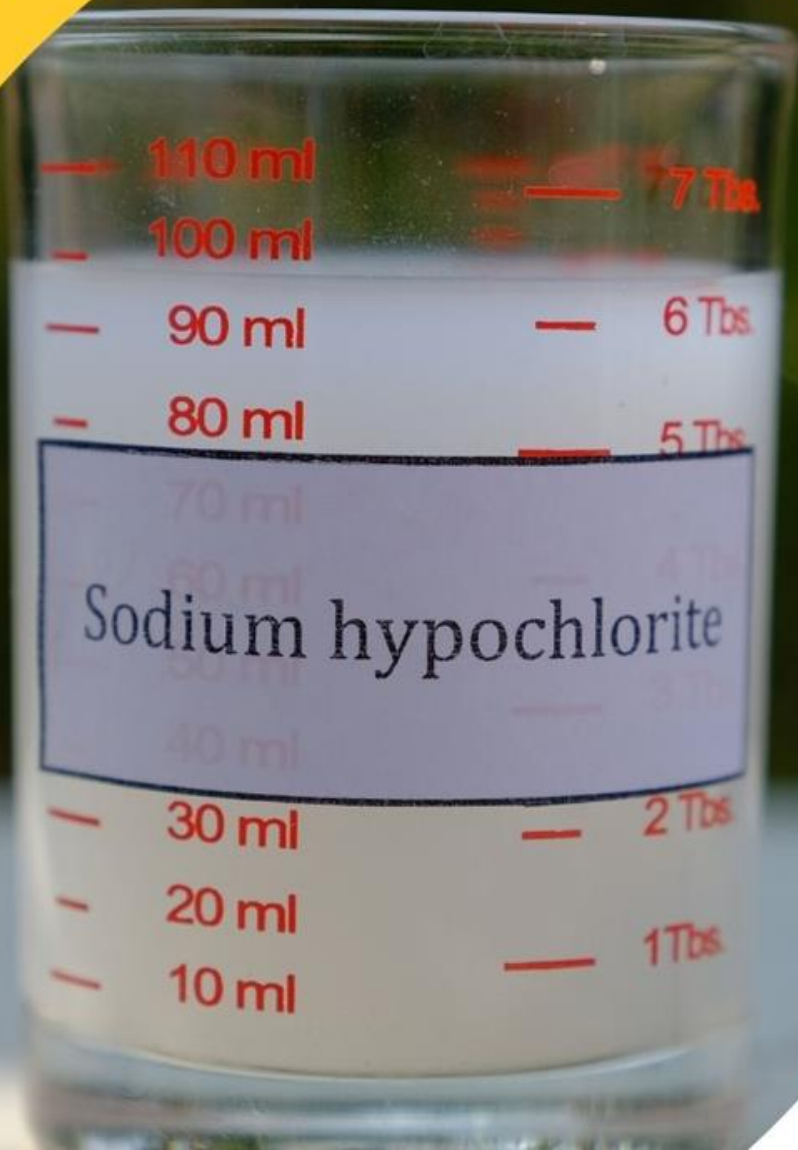
Medical absorbent cotton demand is strongly linked to population growth, as well as the expansion of public health and related healthcare services. In hospitals, clinics, nursing homes, and other facilities, medical absorbent cotton is in high demand, and demand is consistent throughout the year.

- **Business Plan:** [Surgical Cotton Manufacturing Business](#)



# Sodium Hypochlorite

Manufacturing  
Business





**The active ingredient of chlorine bleach, a powerful oxidant and bleaching agent, is sodium hypochlorite (NaClO). The majority of the increase in home bleach use is due to population growth. As a result of population growth and associated increases in water consumption, combined with limited fresh water resources, water treatment is the most common and fastest-growing application for bleach.**





The manufacturing of sodium hypochlorite chemicals is a well-established industry process, and the same approach is used to minimise chlorine emissions in chlor-alkali facilities. Sodium hypochlorite, often known as **Chemic**, was first used to bleach linen in the textile business.

➤ *Related Feasibility Study Reports:* [Chemicals \(Organic, Inorganic, Industrial\) Projects](#)





The market for sodium hypochlorite is expected to reach USD 205 million in 2020, with a CAGR of approximately 5.5 percent between 2022 and 2027, owing to its use in wastewater treatment, household cleaning products, textiles, and the chemical sector.

- **Business Plan:** [Sodium Hypochlorite Manufacturing Business](#)

The market is predicted to develop due to rising popularity of sodium hypochlorite as a bleach and disinfectant in water treatment and domestic hygiene products. For the past two centuries, sodium hypochlorite has been widely employed in textile finishing. Sodium hypochlorite is now used in textile production for the preshrinking of wool.

➤ *Read our Books Here: [Chemical Technology \(Organic, Inorganic, Industrial\), Fine Chemicals](#)*





Other compounds have mostly replaced sodium hypochlorite in earlier applications such as cotton whitening, stonewashing jeans, and dyed textile decolorization. The market is rising due to increased demand for the product from the water treatment chemical industry. Chlorine is an important component of disinfectants since it has the ability to kill diseases like bacteria and fungi.

- *Watch other Informative Videos: [Chemicals \(Organic, Inorganic, Industrial\)](#)*





# Tennis Rackets

## Manufacturing Business





A tennis racquet is used to hit a ball during a game of tennis. Tennis is expected to grow in popularity among health-conscious people as sports become more important in regulating body metabolism and developing physical strength. A racket is a sporting instrument made out of a handled frame and an open hoop over which a network of strings or catgut is stretched taut.

➤ **Business Plan:** [Tennis Rackets Manufacturing Business](#)



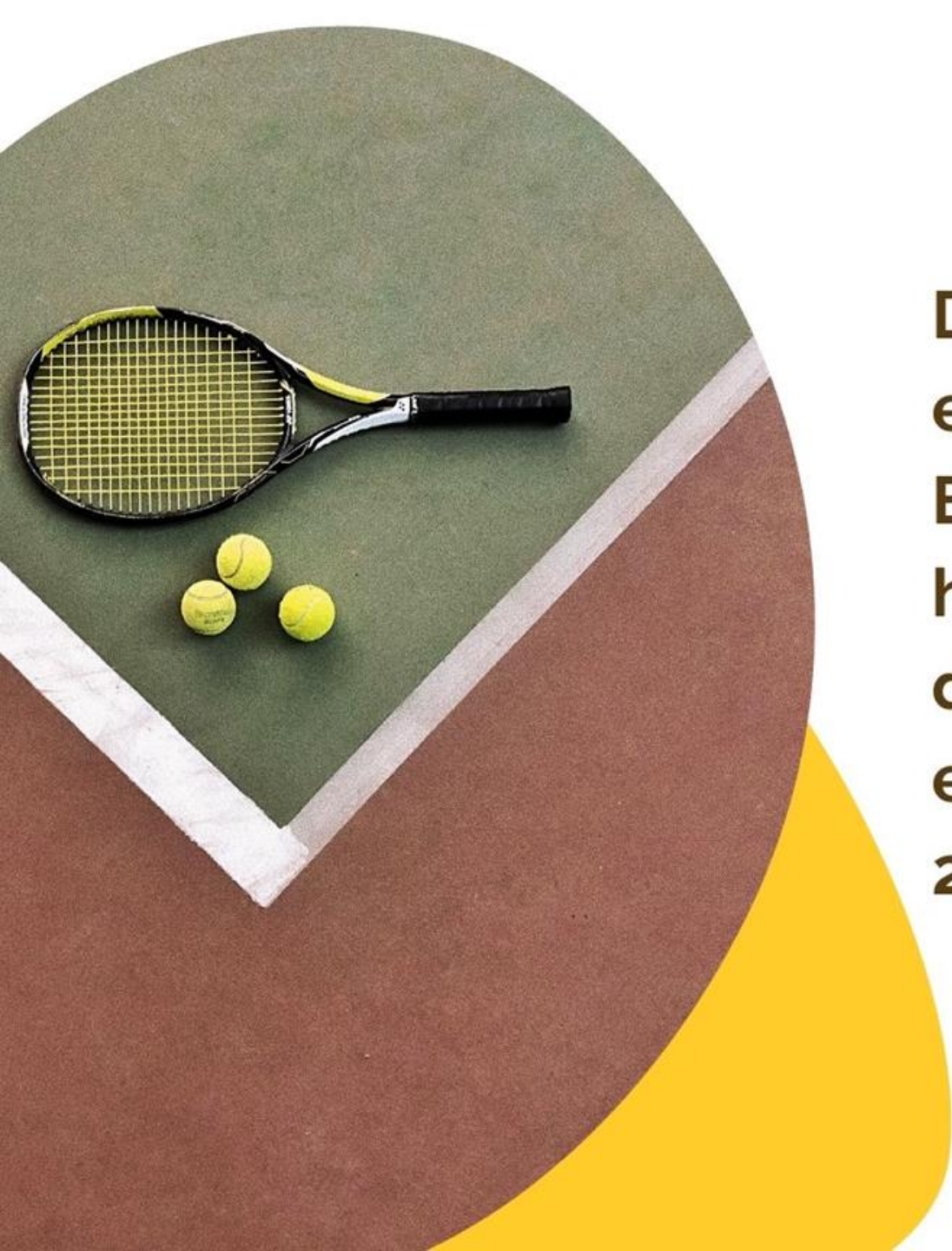


It's used to hit a ball in sports like tennis. Racket design and production have evolved dramatically over the decades. The tennis racket market is expected to reach a value of over US\$ 700 million by 2030, growing at a CAGR of 3.5 percent between 2020 and 2030.

- **Related Feasibility Study Reports:** [Miscellaneous Products, Projects](#)







**Due to modest growth in mature economies such as North America and Europe, the tennis racket market has had a historical CAGR of almost 1% during the period (2015-2019), and is expected to reach a valuation of US\$ 214 million by 2030.**

- **Watch other Informative Videos: [Business Ideas for Startups](#)**





**The surge in popularity of tennis around the world is driving the tennis equipment market. Tennis has gained worldwide popularity as a result of an increase in the number of tournaments and promotional activities.**





# Stainless Steel Cold Rolled Coil using Stainless Steel Scrap

## Manufacturing Business



Cold rolling is a work hardening procedure that is commonly used to process stainless steel to change the structure of the metal. As a raw material, cold rolled stainless steel is used in a wide range of medical, aeronautical, and automotive applications. Continue reading to discover more about cold rolled steel.

- **Business Plan:** [Stainless Steel Cold Rolled Coil using Stainless Steel Scrap](#)







The major goal of cold rolling steels is to reduce the thickness of hot rolled steel strips (typically in the range of 1.5 mm to 5 mm) to thinner thicknesses (generally in the range of 0.12 mm to 2.5 mm) that are impossible to achieve in a hot strip mill.

- *Related Feasibility Study Reports: [Steel and Steel Products, Iron and Steel, Ferrous Metals Products, Alloy Steel , Cold Rolling, Foundry , Hot rolling , Pelletizing , Rolling , Rolling Mill , Stainless Steel , Steel Mill , Tinplate, Carbon Steel, Forge Products, Mild Steels](#)*



Construction, surgery, kitchen basics, and other industries employ stainless steel cold rolled coil. External bannisters and handrails can be made out of 304 stainless steel, which has good processing properties and weldability. 316 stainless steel is ideal for kitchen basics like equipment, cutlery, and cookware, and it offers a wide range of forms and corrosion resistance.

➤ *Read our Books Here: [Steel, Iron, Ferrous, Non-Ferrous Metals with Casting and Forging, Aluminium, Ferroalloys Technology](#)*







**316L stainless steel is ideal for medical and surgical applications that require a high level of consistency. The increased demand for product penetration in consumer base products such as refrigerators, ventilation systems, dishwashers, sinks, and prep tables is likely to drive future growth possibilities for stainless steel strips.**

- *Watch other Informative Videos: [Steel and Steel Products](#), [Iron and Steel](#), [Ferrous Metals Products](#), [Alloy Steel](#), [Tinplate](#), [Carbon Steel](#), [Steel Mill](#), [Forge Products](#), [Mild Steels Projects](#)*



# Linear Alkyl Benzene Sulphonic Acid

Production  
Business





**Linear alkyl benzene sulfonic acids are complex mixtures of homologues of different alkyl chain lengths (C10 to C13 or C14) and phenyl positional isomers of 2 to 5-phenyl in proportions dictated by the starting materials and reaction conditions, each containing an aromatic ring sulfonated at the para position and attached to a linear alkyl chain at any position with the exception of terminal one, each containing an aromatic (1-phenyl).**



The physical and chemical properties of linear alkyl benzene sulfonic vary depending on the alkyl chain length, resulting in formulations for varied uses.

- HI&I cleaning
- Emulsion polymerization
- Metalworking
- Paints & coatings
- Laundry detergents
- Industrial auxiliaries
- Oil fields
- Agriculture






The global linear alkyl benzene sulfonic acid market is being driven by an increase in demand for liquid detergents in various end-use sectors such as food & beverage, textiles, and household around the globe. Linear alkyl benzene sulfonic acid has great foaming characteristics and aids in stain removal by lowering the water's surface tension.

➤ **Business Plan:** [Linear Alkyl Benzene Sulphonic Acid](#)





Other surfactants, such as alcohol ether sulphates (AES), compete with linear alkyl benzene sulfonic acid by offering better enzyme compatibility, stronger hard-water tolerance, and being gentler than linear alkyl benzene sulfonic acid.

➤ *Related Feasibility Study Reports:* [Chemicals \(Organic, Inorganic, Industrial\) Projects](#)





The global Linear Alkyl Benzene Sulphonic Acid market was worth USD 3606.9 million in 2020, and it is predicted to rise at a CAGR of 3.5 percent from 2021 to 2027, to reach USD 4601.4 million by the end of 2027.

➤ *Read our Books Here: [Chemical Technology \(Organic, Inorganic, Industrial\), Fine Chemicals](#)*





# **TAGS**

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***#SodiumHypochloriteManufacturing #TennisRacketsManufacturing***

***#StainlessSteelColdRolledCoil #LinearAlkylBenzeneSulphonicAcid***







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# Major Queries/Questions Answered in Business Plan

- 1. How has the industry performed so far and how will it perform in the coming years?**
- 2. What is the Business Feasibility Study of the Plant?**
- 3. What are the requirements of Working Capital for setting up the plant?**
- 4. What is the structure of the industry and who are the key/major players?**





- 5. What is the total Startup cost for setting up the plant?**
- 6. What are the operating costs for setting up the plant?**
- 7. What are the machinery and equipment requirements for setting up the plant?**
- 8. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up the plant?**
- 9. What are the requirements of raw material for setting up the plant?**





**10. Who are the Suppliers and Manufacturers of Raw materials for setting up the plant?**

**11. What is the Manufacturing Process of the plant?**

**12. What is the total size of land required for setting up the plant?**

**13. What will be the income and expenditures for the plant?**

**14. What are the Projected Balance Sheets of the plant?**





**15. What are the requirement of utilities and overheads for setting up the plant?**

**16. What is the Built up Area Requirement and cost for setting up the plant?**

**17. What are the Personnel (Manpower) Requirements for setting up the plant?**

**18. What are Statistics of Import & Export for the Industry?**

**19. What is the time required to break-even?**





- 20. What is the Break-Even Analysis of the plant?**
- 21. What are the Project financials of the plant?**
- 22. What are the Profitability Ratios of the plant?**
- 23. What is the Sensitivity Analysis-Price/Volume of the plant?**
- 24. What are the Projected Pay-Back Period and IRR of the plant?**
- 25. What is the Process Flow Sheet Diagram of the plant?**
- 26. What are the Market Opportunities for setting up the plant?**
- 27. What is the Market Study and Assessment for setting up the plant?**
- 28. What is the Plant Layout for setting up the plant?**





# Financial Statements of the Business

<b>Project at a Glance</b>	<b>Annexure</b>
Assumptions for Profitability workings .....	1
Plant Economics.....	2
Production Schedule.....	3
Land & Building.....	4
Factory Land & Building	
Site Development Expenses	





- **Plant & Machinery.....5**
  - Indigenous Machineries**
  - Other Machineries (Miscellaneous, Laboratory etc.)**
  
- **Other Fixed Assets.....6**
  - Furniture & Fixtures**
  - Pre-operative and Preliminary Expenses**
  - Technical Knowhow**
  - Provision of Contingencies**
  
- **Working Capital Requirement Per Month.....7**
  - Raw Material**
  - Packing Material**
  - Lab & ETP Chemical Cost**
  - Consumable Store**



- **Overheads Required Per Month and Per Annum.....8**  
Utilities & Overheads (Power, Water and Fuel Expenses etc.)  
Royalty and Other Charges  
Selling and Distribution Expenses
- **Salary and Wages .....9**
- **Turnover Per Annum .....10**
- **Share Capital.....11**  
Equity Capital  
Preference Share Capital





- **Annexure 1 :: Cost of Project and Means of Finance**
  
- **Annexure 2 :: Profitability and Net Cash Accruals**
  - **Revenue/Income/Realisation**
  - **Expenses/Cost of Products/Services/Items**
  - **Gross Profit**
  - **Financial Charges**
  - **Total Cost of Sales**
  - **Net Profit After Taxes**
  - **Net Cash Accruals**





- **Annexure 3 :: Assessment of Working Capital requirements**

Current Assets

Gross Working Capital

Current Liabilities

Net Working Capital

Working Note for Calculation of Work-in-process

- **Annexure 4 :: Sources and Disposition of Funds**





- **Annexure 5 :: Projected Balance Sheets**

- **ROI (Average of Fixed Assets)**
- **RONW (Average of Share Capital)**
- **ROI (Average of Total Assets)**

- **Annexure 6 :: Profitability Ratios**

- **D.S.C.R**
- **Earnings Per Share (EPS)**
- **Debt Equity Ratio**



- **Annexure 7 :: Break-Even Analysis**
  - **Variable Cost & Expenses**
  - **Semi-Variable/Semi-Fixed Expenses**
  - **Profit Volume Ratio (PVR)**
  - **Fixed Expenses / Cost**
  - **B.E.P**







- **Annexure 8 to 11 :: Sensitivity Analysis-Price/Volume**

- **Resultant N.P.B.T**
- **Resultant D.S.C.R**
- **Resultant PV Ratio**
- **Resultant DER**
- **Resultant ROI**
- **Resultant BEP**





- **Annexure 12 :: Shareholding Pattern and Stake Status**
  - **Equity Capital**
  - **Preference Share Capital**
- **Annexure 13 :: Quantitative Details-Output/Sales/Stocks**
  - **Determined Capacity P.A of Products/Services**
  - **Achievable Efficiency/Yield % of Products/Services/Items**
  - **Net Usable Load/Capacity of Products/Services/Items**
  - **Expected Sales/ Revenue/ Income of Products/ Services/ Items**





- **Annexure 14** :: **Product wise Domestic Sales Realisation**
- **Annexure 15** :: **Total Raw Material Cost**
- **Annexure 16** :: **Raw Material Cost per unit**
- **Annexure 17** :: **Total Lab & ETP Chemical Cost**
- **Annexure 18** :: **Consumables, Store etc.**
- **Annexure 19** :: **Packing Material Cost**
- **Annexure 20** :: **Packing Material Cost Per Unit**





- **Annexure 21** :: **Employees Expenses**
- **Annexure 22** :: **Fuel Expenses**
- **Annexure 23** :: **Power/Electricity Expenses**
- **Annexure 24** :: **Royalty & Other Charges**
- **Annexure 25** :: **Repairs & Maintenance Expenses**
- **Annexure 26** :: **Other Manufacturing Expenses**
- **Annexure 27** :: **Administration Expenses**
- **Annexure 28** :: **Selling Expenses**





- **Annexure 29 :: Depreciation Charges – as per Books (Total)**
- **Annexure 30 :: Depreciation Charges – as per Books (P & M)**
- **Annexure 31 :: Depreciation Charges - as per IT Act WDV (Total)**
- **Annexure 32 :: Depreciation Charges - as per IT Act WDV (P & M)**
- **Annexure 33 :: Interest and Repayment - Term Loans**
- **Annexure 34 :: Tax on Profits**
- **Annexure 35 :: Projected Pay-Back Period and IRR**





# Reasons for Buying Our Business Plan



- ✓ **The Business Plan helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the product**
- ✓ **This Business Plan provides vital information on the product like it's characteristics and segmentation**
- ✓ **This Business Plan helps you market and place the product correctly by identifying the target customer group of the product**







- ✓ **This Business Plan helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials**
- ✓ **The Business Plan provides a glimpse of government regulations applicable on the industry**
- ✓ **The Business Plan provides forecasts of key parameters which helps anticipate the industry performance and make sound business decisions**



# Our Approach





- **Our research reports broadly cover Indian markets, present analysis, outlook and forecast for a period of five years.**
- **The market forecasts are developed on the basis of secondary research and are cross-validated through interactions with the industry players**
- **We use reliable sources of information and databases. And information from such sources is processed by us and included in the report**





## **How to Choose The Right Business For You?**

*Free Instant Online Project Identification and Selection Service*

**Our Team has simplified the process for you by providing a "Free Instant Online Project Identification & Selection" search facility to identify Businesses based on multiple search parameters related to project costs namely: Plant & Machinery Cost, Total Capital Investment, Cost of the project, Rate of Return% (ROR) and Break Even Point % (BEP). You can sort the Business Ideas on the basis of mentioned pointers and identify a suitable Business Plan matching your investment requisites.....[Read more](#)**





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**NPCS is manned by engineers, planners, specialists, financial experts, economic analysts and design specialists with extensive experience in the related industries.**

**Our Market Survey cum Detailed Techno Economic Feasibility Report provides an insight of market in India. The report assesses the market sizing and growth of the Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line.**





**And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:**

- **Good Present/Future Demand**
- **Export-Import Market Potential**
- **Raw Material & Manpower Availability**
- **Project Costs and Payback Period**

**The Business Plan covers all aspect of business, from analyzing the market, confirming availability of various necessities such as Manufacturing Plant, Detailed Project Report, Profile, Business Plan, Industry Trends, Market Research, Survey, Manufacturing Process, Machinery, Raw Materials, Feasibility Study, Investment Opportunities, Cost and Revenue, Plant Economics, Production Schedule,**







**Working Capital Requirement, uses and applications, Plant Layout, Project Financials, Process Flow Sheet, Cost of Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis. The DPR (Detailed Project Report) is formulated by highly accomplished and experienced consultants and the market research and analysis are supported by a panel of experts and digitalized data bank.**

**We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in India along with its business prospects.....[Read more](#)**



## Who are we?

**A trusted and leading name in the industry, we have been putting forth exceptionally integrated and comprehensive technical consultancy services. We believe that project consultancy serves as a critical element for the success of your projects. Moreover, we keep in mind that no client is the same and nor are the requirements. Therefore, we ensure uniqueness in every service you avail from us.**



# What do we offer?

- **Selection of Right Business Ideas For You (Project Identification)**
- **Detailed Project Reports/Pre-feasibility Reports**
- **Market Research Reports**
- **Business Plan**
- **Technology Books and Directory**
- **Industry Trend**
- **Databases on CD-ROM**
- **Laboratory Testing Services**
- **Turnkey Project Consultancy/Solutions**
- **Entrepreneur India (An Industrial Monthly Journal)**





## How are we different ?

- We have two decades long experience in project consultancy and market research field
- We empower our customers with the prerequisite know-how to take sound business decisions
- We help catalyze business growth by providing distinctive and profound market analysis
- We serve a wide array of customers , from individual entrepreneurs to Corporations and Foreign Investors
- We use authentic & reliable sources to ensure business precision



## **Who do we Serve?**

- Public-sector Companies
- Corporates
- Government Undertakings
- Individual Entrepreneurs
- NRI's
- Foreign Investors
- Non-profit Organizations, NBFC's
- Educational Institutions
- Embassies & Consulates
- Consultancies
- Industry / trade associations





# Our Approach

**Requirement collection**

**Thorough analysis of the project**

**Economic feasibility study of the Project**

**Market potential survey/research**

**Report Compilation**







## Sectors We Cover

- Ayurvedic And Herbal Medicines, Herbal Cosmetics
- Alcoholic And Non Alcoholic Beverages, Drinks
- Adhesives, Industrial Adhesive, Sealants, Glues, Gum & Resin
- Activated Carbon & Activated Charcoal
- Aluminium And Aluminium Extrusion Profiles & Sections,
- Bio-fertilizers And Biotechnology
- Breakfast Snacks And Cereal Food
- Bicycle Tyres & Tubes, Bicycle Parts, Bicycle Assembling
- Bamboo And Cane Based Projects
- Building Materials And Construction Projects
- Biodegradable & Bioplastic Based Projects
- Chemicals (Organic And Inorganic)
- Confectionery, Bakery/Baking And Other Food
- Cereal Processing
- Coconut And Coconut Based Products
- Cold Storage For Fruits & Vegetables
- Coal & Coal Byproduct
- Copper & Copper Based Projects



## Sectors We Cover *Cont...*



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- Dairy/Milk Processing
- Disinfectants, Pesticides, Insecticides, Mosquito Repellents,
- Electrical, Electronic And Computer based Projects
- Essential Oils, Oils & Fats And Allied
- Engineering Goods
- Fibre Glass & Float Glass
- Fast Moving Consumer Goods
- Food, Bakery, Agro Processing
- Fruits & Vegetables Processing
- Ferro Alloys Based Projects
- Fertilizers & Biofertilizers
- Ginger & Ginger Based Projects
- Herbs And Medicinal Cultivation And Jatropha (Biofuel)
- Hotel & Hospitality Projects
- Hospital Based Projects
- Herbal Based Projects
- Inks, Stationery And Export Industries
- Infrastructure Projects
- Jute & Jute Based Products





## Sectors We Cover *Cont...*

- Leather And Leather Based Projects
- Leisure & Entertainment Based Projects
- Livestock Farming Of Birds & Animals
- Minerals And Minerals
- Maize Processing(Wet Milling) & Maize Based Projects
- Medical Plastics, Disposables Plastic Syringe, Blood Bags
- Organic Farming, Neem Products Etc.
- Paints, Pigments, Varnish & Lacquer
- Paper And Paper Board, Paper Recycling Projects
- Printing Inks
- Packaging Based Projects
- Perfumes, Cosmetics And Flavours
- Power Generation Based Projects & Renewable Energy Based Projects
- Pharmaceuticals And Drugs
- Plantations, Farming And Cultivations
- Plastic Film, Plastic Waste And Plastic Compounds
- Plastic, PVC, PET, HDPE, LDPE Etc.







## Sectors We Cover *Cont...*



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- Potato And Potato Based Projects
- Printing And Packaging
- Real Estate, Leisure And Hospitality
- Rubber And Rubber Products
- Soaps And Detergents
- Stationary Products
- Spices And Snacks Food
- Steel & Steel Products
- Textile Auxiliary And Chemicals
- Township & Residential Complex
- Textiles And Readymade Garments
- Waste Management & Recycling
- Wood & Wood Products
- Water Industry(Packaged Drinking Water & Mineral Water)
- Wire & Cable



# Objective

- To get a detailed scenario of the industry along with its structure and classification
- To provide a comprehensive analysis of the industry by covering aspects like:
  - Growth drivers of the industry
  - Latest market trends
  - Insights on regulatory framework
  - SWOT Analysis
  - Demand-Supply Situation
  - Foreign Trade
  - Porters 5 Forces Analysis
- To provide forecasts of key parameters which helps to anticipate the industry performance
- To help chart growth trajectory of a business by detailing the factors that affect the industry growth
- To help an entrepreneur/manager in keeping abreast with the changes in the industry
- To evaluate the competitive landscape of the industry by detailing:
  - Key players with their market shares
  - Financial comparison of present players



- Venturist/Capitalists
- Entrepreneur/Companies
- Industry Researchers
- Investment Funds
- Foreign Investors, NRI's
- Project Consultants/Chartered Accountants
- Banks
- Corporates

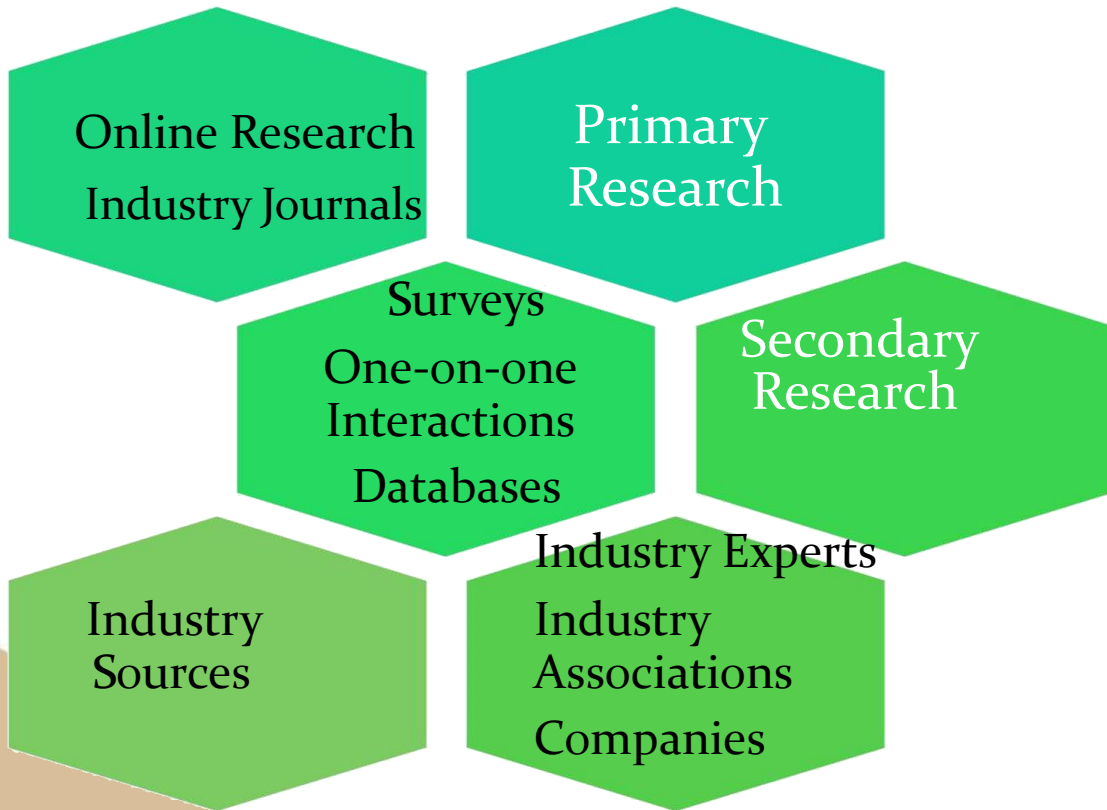
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# Data Sources



# Scope & Coverage





# Our Team



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✧ Our research team comprises of experts from various financial fields:

✧ MBA's

✧ Industry Researchers

✧ Financial Planners

✧ Research veterans with decades of experience





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